



MEMPHIS JEWISH FEDERATION

JEWISH FOUNDATION OF MEMPHIS

Operated by JEWISH COMMUNITY PARTNERS

Combined Board of Director's Meeting

December 20, 2023

5:30pm

I. Welcome

II. Call to Order

Presentation of Ronna K. Newburger Adult Day Center

III. Jewish Community Partners Business

- a. Approval of Minutes*
- b. Investment & Finance
- c. Human Resource Update

IV.

Jewish Foundation of Memphis Business

- a. Approval of Minutes*
- b. Grant Approvals*

V. Memphis Jewish Federation Business

- a. Approval of Minutes*
 - b. Memphis Jewish Federation Lemsky Grant
for Washington DC Fly-in*
 - c. Fundraising Achievement to date*
-

Breakout Discussions

Israel in Crisis ~ Community Relations ~ Legacy Planning & New Will Kit

VI. President's Report

VII. Adjournment



JCP Board of Directors Meeting

September 13, 2022, 5:30 pm
MINUTES

On September 19, 2023, Jewish Community Partners held a Board meeting to conduct its business in person in the JCP Conference Room.

At 5:30Pm, Mr. Martin Kelman, Jewish Community Partners Chair, called the meeting to order

JCP Board of Trustees in attendance

Herbert Gerson, David Greenberg, Charles Jalenak, Michael Kaplan, Martin Kelman, Adam Lazarov, Andrea Malkin, and Daniel Snyder.

Jewish Community Partners Staff in Attendance

Phyllis Abraham, Sheri Gadberry, Laura Kaplan

Mr. Kelman called for the approval of the February 14,2023 board minutes, Michael Kaplan moved, and Herbert Gerson seconded the motion. February 14,2023 board minutes were approved.

Mr. Kelman requested that each member introduce themselves and how they came to be on the Board of Directors. Additionally, as a component of introductions , Michael Kaplan provided context around the creation of Jewish Community Partners and the continued evolution of the organization.

Managed Organization Overview and Highlights

Laura Kaplan, VP Finance/Operations, provided an overview of the existing organizational chart as well as a recap on the hiring status for the open role in Finance, it was requested that if the Board Members have any resources or knows anyone that may be interested in the role, please refer to Laura Kaplan.

Review of Key Vendors

- **Adams Keegan-** HR services provided, services were discussed and based on the current nature of this contract, no action needed.
- **Whitehorn Tankersley Davis-** Accounting Service, discussion around services and quality of effort as well as long term relationship, pricing was deemed to be reasonable, and no action is needed in relation to these services.
- **ATA CPAs and Advisors-** Auditing firm, discussion about service levels and timeliness of work for price paid. This contract will be bid, David Greenberg and Laura Kaplan to define next steps.
- **Duncan William Asset Management-** Retirement Plan, no action needed.

Financial Review

Laura Kaplan reviewed the waterfall budgets and stated the budgets shown were what was approved, however at the next meeting they will have expenses for a couple of quarters and should be more meaningful. She also shared the Foundation Dashboard and explained at the next meeting a Federation dashboard will be available to review as well. These dashboards are anticipated to provide a snapshot of activity.

Legal & New Policy Updates

Charles Jalenak, VC Investments, explained the purpose of the Investment Committee as it relates to endowment accounts within the Federation. He also explained the need for Federation to have their own investment policy which was shared at the meeting.

Michael Kaplan shared the Probate document that will be filed for the Garfinkel Endowment which will update the terms around how funds are accessed, he has already spoken to the State's Attorney General's office and anticipates no push back on the request.

Charles Jalenak explained the Foundation Operating Surplus Policy

Mr. Kelman adorned the meeting at 6:30pm.

**Board of Directors
Board Meeting November 1, 2023, 5:30 pm
Minutes**

On November 1, 2023 Memphis Jewish Federation Board of Directors held a Board Meeting to conduct its business in the MJCC Board Room.

At 5:30 pm Scott Notowich, Federation Chair welcomed all to the meeting.

Memphis Jewish Federation Board of Trustees in Attendance

Cindy Finestone, Jonathan Frisch, Michelle Katz, Molly Lane, Debbie B. Lazarov, Steve Libby, Sheri Lipman, Alla Lubin, Jaclyn Marshall, Lisa Menuskin, Scott Notowich, Eileen Posner, Shelley Robbins, Adam Saslawsky, Rachel Siegel, Jill Shanker, Kimberlee Strome, Elissa Taub, Mary Trotz, Parker Trotz, Andie Uiberall, Keri Unowsky, Jana Weiskopf, Sarah Lewis and Jimmy Ringel via phone.

Jewish Community Partners Staff in Attendance

Laura Kaplan, Judy Lansky, Laura Linder, Carrie Richardson and Bluma Zuckerbrot-Finkelstein

Guests in Attendance

Amanda Braswell- Regional Security Advisor, Secure Community Network

Security Update

Scott Notowich introduced Amanda Braswell, SCN Regional Security Advisor, to give an update on security.

Minutes

Mr. Notowich called for the approval of the minutes from September 6, 2023 and October 13, 2023. Alla Lubin moved the minutes be approved, Molly Lane seconded the motion. Board minutes from September 6, 2023 and October 13, 2023 were approved.

Governance

Scott Notowich reviewed the Memphis Jewish Federation Investment Policy. The policy has been amended to include the Israel Bond option:

D. State of Israel Bond Option

The MJF has the ability to invest in State of Israel Bonds. Investing in Israel Bonds provides the Jewish nation with financial resources and support for helping build a strong and vibrant State of Israel. The bonds can be purchased in various denominations with varying interest rates and maturities, such as 2-year, 3-year, 5-year, 10-year and 15-year.

Mr. Notowich called for a vote on this amendment to the policy, Andie Uiberall moved to approve, Shelley Robbins seconded. Memphis Jewish Federation Investment Policy is amended and approved.

Mr. Notowich introduced Elissa Taub, Federation board member, who reviewed the partnership with TN Federations and the lobbyist firm. This funds security measures for faith based institutions. In the first

year, 100% of the funds received went to Jewish organizations. In the 2nd year, 75% of funds received went to Jewish organizations. There is a proposed motion to partner again with our sister TN Federations in hiring a lobbying firm, with a cost to Memphis of \$16,000, to help our state secure additional security funds for faith-based institutions. Andie Uiberall moved and Debbie B. Lazarov seconded the motion. Sheri Lipman abstained.

Laura Linder, JCP President & CEO, reported that the LiveSecure grant from JFNA defrays the cost of security programs: \$150k goes toward security costs.

Campus Climate

Sophie Bloch, Hillel Director, recorded a message to the board that reviews the ways she is reaching out and engaging the Hillel students during this unprecedented difficult time. Mrs. Bloch highlighted the many ways she is being supported of Memphis Hillel students and working with Rhodes and U of M campuses.

Financial Dashboard

Laura Kaplan, Federation VP of Finance and Operations, reviewed the data on the new dashboard and welcomed feedback from board members. Later in the year, the dashboard will show YTD information with variances and notes.

Campaign Update

Steve Libby, VC of FRD, highlighted the upcoming Super Sunday on November 12 and Leadership Monday on November 13. The Israel Emergency Fund will be included in the ask.

Israel Update

Scott Notowich reported on JFNA allocations to Israel. Mr. Notowich has been selected to be on JFNA's national allocation committee. As of today, JFNA has allocated \$121 million in cash to relief efforts in Israel. Mr. Notowich reported that a wide variety of organizations apply for aid.

Israel Campaign

JCP has raised \$2.65 million for Israel to date.

Israel Engagement

Jill Shanker, VC Israel and Overseas, reviewed the following engagement items:

- Weekly Israel Update E-Blasts
- Parlor Meetings, first one was 10/29
- 10/11 Solidarity Gathering
- Rabbis and Heads of School Video to the community
- Blue Ribbons and Blue Bracelets for Israel
- Upcoming Yoga Class for Israel fundraising

CEO Report

Laura Linder expressed gratitude for Scott Notowich, Jill Shanker, Jaclyn Marshall and Cindy Finestone for their efforts on Israel Engagement. Mrs. Linder reported on the Women's Spiritual Journey 2023 to Budapest, Prague, Berlin and Vienna.

All board members joined in a Prayer for the State of Israel.

Meeting was adjourned at 6:52 pm

Board of Directors
Special Board Meeting November 1, 2023, 6:53 pm
Minutes

On November 1, 2023 Memphis Jewish Federation Board of Directors held a Board Meeting to conduct its business in the MJCC Board Room.

At 6:53 pm Scott Notowich, Federation Chair welcomed all to the special meeting.

Memphis Jewish Federation Board of Trustees in Attendance

Cindy Finestone, Jonathan Frisch, Michelle Katz, Molly Lane, Debbie B. Lazarov, Steve Libby, Sheri Lipman, Alla Lubin, Jaclyn Marshall, Lisa Menuskin, Scott Notowich, Eileen Posner, Shelley Robbins, Adam Saslawsky, Rachel Siegel, Jill Shanker, Kimberlee Strome, Elissa Taub, Mary Trotz, Parker Trotz, Andie Uiberall, Keri Unowsky, Jana Weiskopf, Sarah Lewis and Jimmy Ringel via phone.

Jewish Community Partners Staff in Attendance

Laura Kaplan, Laura Linder, Carrie Richardson and Bluma Zuckerbrot-Finkelstein

Scott Notowich, Federation Chair, reviewed the two motions below regarding the Lemsky Endowment Fund:

According to the policies of the Lemsky Endowment Fund, 5% of the corpus may be taken to address emergency needs in Israel, once per Federation fiscal year. Given the overwhelming needs in Israel, the liquidity of the Lemsky Fund and the speed and efficiency with which JFNA has been allocating incoming cash to basic humanitarian relief, the Committee unanimously approved last night an immediate cash transfer of \$530,000, representing 5% of the current Lemsky Fund balance.

Motion:

In accordance with Lemsky Endowment Fund granting policies, to grant an immediate \$530,000 from the Lemsky Endowment Fund to the Jewish Federations of North America (JFNA) Israel Emergency Campaign in order to provide humanitarian relief to those individuals and communities impacted by the October 7, 2023, Hamas massacre.

Jaclyn Marshall moved, and Sheri Lipman seconded the motion.

1) Motion:

To draw on Lemsky funds granted to Israel trips for FY23-24 that will not be used in order to offer and provide flight grants of up to \$1800 for Memphis young adults participating in Birthright Israel's Volunteers for Israel program.

Kimberlee Strome moved, and Andie Uiberall seconded the motion.

Meeting was adjourned at 7:07 pm

Board of Directors Board Meeting

***September 12, 2023, 5:00 pm
MINUTES***

On September 12, 2023, Jewish Foundation of Memphis held a Board Meeting to conduct its business in the MJCC Board Room.

At 5:00 pm, Mr. Jason Salomon, Chair of the Jewish Foundation of Memphis, called the meeting to order.

Jewish Foundation of Memphis Board of Trustees in Attendance

Lawson Arney, Judy Bookman, Jay Cohen, Aileen Cooper, Pace Cooper, Jonathan Epstein, Marlene Gerson, Helen Gronauer, Elliot Kiersky, Emily Lennon, Alla Lubin, Laurie Meskin, Anthony Morrison, Jason Salomon, and Elkan Scheidt.

Jewish Community Partners Staff in Attendance

Sheri Gadberry, Laura Kaplan, Laura Linder, Larry Schaffer, and Jessica Weiss.

Jason Salomon, Foundation Chair, asked all board members to introduce themselves and welcomed new board members. Mr. Salomon asked all board members to sign and complete the Board Expectations/ Conflict of Interest document.

Mr. Salomon called for approval of the May 24, 2023, Board Minutes. Aileen Cooper moved to approve the minutes, and Anthony Morrison seconded the motion. The May 24, 2023, Board Minutes were approved.

Foundation Grants

Mr. Salomon reviewed the grants list previously shared with the board. Grants from May 2023 through August 2023, 236 gifts with a total of \$2,357,923.06. Jonathan Epstein moved to approve the grants and Elliot Kiersky seconded the motion. Grants from May 2023 through August 2023 were approved.

Foundation Operating Surplus Waterfall

Mr. Salomon reviewed the following:

Foundation Operating Surplus Waterfall

Approved by Foundation Finance Task force on June 25, 2023

The goal of this policy is to ensure Jewish Foundation of Memphis is able to support and grow its operating budget over time. The finance committee will recommend annually the use of operating surplus from the PRIOR FY:

First - Surplus Roll Forward – Allow for a certain dollar amount to roll forward into next FY budget in order to fund capital expenses (e.g. new website, software, computers, etc.). Staff will present needs to the finance committee for review.

Then Credit Agency Participation Fees – Offer credits in incremental amounts based on the value of the Operating Surplus. (\$25,000 - \$35,000)

Then put aside funds toward Operating Reserve – Maintain an operating reserve equal to 50% of current operating budget, or \$500,000. The goal would be to fund this over a 5 – 7-year period.

Then put additional dollars into the Operating Endowment – Grow Operating Endowment to \$5 million which would be sufficient to cover 20-25% of the current annual operating costs (\$225,000) and reduce the spending policy to 4.5% of the 3–year average balance.

Then Grant the funds to MJF Local Allocations committee to award to local Jewish organizations with the greatest need.

Lawson Arney moved to approve, and Aileen Cooper seconded the motion. The Foundation Operating Surplus Waterfall was approved.

Foundation Update

Sheri Gadberry, EVP Foundation, reviewed the new Foundation dashboard documents.

- 1) Life and Legacy Plus: 80 donors have been identified to meet with and discuss their planned giving. This initiative has an estimated value of \$15 Million.
- 2) Financial Snapshot: Laura Kaplan reviewed the snapshot. This year there is \$250k surplus.
- 3) Funds to Date

It was suggested that the 7-year grant history be added to the dashboard.

The Foundation is still waiting to hear back from the 2 new partner agencies that wish to join.

Ms. Gadberry shared new Foundation marketing collateral with the board and announced a new Will Kit will soon be ready.

Currently the Foundation is offering a Donor Advised Fund incentive beginning in October. Foundation will donate \$500 to any agency a donor chooses when they open a new Donor Advised Fund.

PAG

Larry Schaffer, Donor Relationship Manager, reported on the importance of cultivating professional advisors. Currently we have 122 PAG Members. On October 24th, the Foundation is partnering with the Planned Giving Council of the Midsouth for a Fall event/education seminar that is being held at the Memphis Botanic Garden.

Burton Weil Family Foundation Update

Laura Kaplan, VP Finance/Operations, reported that we are in the final stages of 4 gifts that Burton Weil would like to establish from his foundation:

- 1) University of Memphis Undergraduate: Weil Scholars
- 2) University of Memphis Graduate Grant: Weil Fellows
- 3) UTHSC: Weil Scholars
- 4) UTHSC: Weil Fellows

The gift agreement will be \$550k to U of M and \$105k to UTHC. The initial commitment will be for 3 years.

CEO Report

Laura Linder, JCP President & CEO, shared the story of Aaron Livnah and how through developing the Guiding Document 23 years ago, the family could create a Legacy gift to honor his daughter. The first gift has been granted to the Hadassah Hospital in Jerusalem, a Therapeutic and Healing Garden for \$100k.

The meeting was adjourned at 6:36 pm.

**Jewish Foundation of Memphis and Memphis Jewish Federation
Summary of Investment Returns and Fund Balances
October 31, 2023**

	Month	Year-to-date	1 year	3 year	5 year	10 year	Fund Balances	
Memphis Jewish Federation Endowment Funds								
Vanguard Institutional Advisory Services (VIAS)	7.57%	11.02%	7.47%	1.08%	5.48%	n/a	19,051,859.37	
Total Memphis Jewish Federation Endowment Funds							19,051,859.37	
Jewish Foundation of Memphis Endowment Funds								
Vanguard Institutional Advisory Services (VIAS)	7.53%	10.93%	7.37%	0.99%	5.31%	n/a	1,397,804.87	
Israel Investment ETF - ISRA	15.16%	-7.67%	-13.43%	-5.86%	1.69%	2.37%	57,094.13	
Money Market Funds	<i>Average earnings approximately 4.97 %</i>							80,346.16
Total Jewish Foundation of Memphis Endowment Funds							1,535,245.16	
Jewish Foundation of Memphis Agency, DAF, Designated & Family Foundations:								
Vanguard Institutional Advisory Services (VIAS)	7.53%	10.93%	7.37%	0.99%	5.31%	n/a	28,157,778.73	
Short Term Bond Index 100% Fixed (VBIRX)	1.77%	3.10%	3.05%	-1.20%	1.34%	n/a	342,390.64	
LifeStrategy Income 20% Equity/80% Fixed (VASIX)	5.04%	5.32%	3.29%	-2.27%	2.41%	2.93%	763,135.00	
LifeStrategy Conservative Growth 40% Equity/60% Fixed (VSCGX)	6.02%	7.90%	5.10%	-0.22%	4.22%	4.38%	4,514,857.26	
LifeStrategy Moderate Growth 60% Equity/40% Fixed (VSMGX)	7.03%	10.46%	6.91%	1.74%	5.89%	5.74%	22,710,649.54	
LifeStrategy Growth 80% Equity/20% Fixed (VASGX)	8.04%	13.03%	8.72%	3.69%	7.52%	7.03%	17,588,128.12	
Stock Market Index Fund 100% Equity (VTSAX)	9.38%	19.65%	12.62%	8.13%	11.71%	11.16%	10,877,948.50	
Israel Investment ETF - ISRA	15.16%	-7.67%	-13.43%	-5.86%	1.69%	2.37%	15,545.78	
J-Lens (Wells Fargo)	8.70%	20.50%	n/a	n/a	n/a	n/a	708,267.39	
Money Market Funds	<i>Average earnings approximately 4.97 %</i>							24,591,473.51
Total Jewish Foundation of Memphis Investment Options:							110,270,174.47	

2023	November	YTD
GIFTS	3,387,875.56	20,981,242.05
GRANTS	4,009,509.60	13,353,900.15
NET	-621,634.04	7,627,341.90

Support Organizations	4 funds
Donor Advised Funds	369 Fund
Designated Funds	72 funds
B'nai Tzedek Funds	63 funds
Custodial Funds	33 funds

<i>S&P 500</i>	<i>9.13%</i>	<i>20.80%</i>	<i>13.84%</i>	<i>9.76%</i>	<i>12.51%</i>	<i>11.82%</i>
<i>36% CRSP US Total Market Index, 28% Barclays U.S. Aggregate Float Adjusted Index, 24% FTSE Global All Cap ex US Index, and 12% Barclays Global Aggregate ex-USD Float Adjusted RIC Capped Index as of July 1, 2015</i>	<i>7.15%</i>	<i>10.69%</i>	<i>7.75%</i>	<i>2.09%</i>	<i>6.36%</i>	<i>6.06%</i>
<i>Barclays U.S. 1-5 Year Government/Credit Float-Adj Spliced Idx</i>	<i>1.74%</i>	<i>3.20%</i>	<i>3.26%</i>	<i>-1.10%</i>	<i>1.42%</i>	<i>n/a</i>

Outside Managers:

Edward Jones - 1 DAF & 3 Designated Funds (1 Donor)							4,761,195.48
Highland Capital - Plough Foundation Fund for MJF	n/a	n/a	n/a	n/a	n/a	n/a	8,223,888.17
Highland Capital - TI Cemetary Sustainability Fund (start date 1/28/22)	n/a	n/a	n/a	n/a	n/a	n/a	1,481,290.08
Kelman Lazarov - 1 Designated Fund (start date 12/15/22)	n/a	n/a	n/a	n/a	n/a	n/a	531,727.52
BNY Mellon - 1 Supporting Organization (start date 11/01/23)	n/a	n/a	n/a	n/a	n/a	n/a	15,370,818.52

TOTAL \$161,226,198.77

Grants
August 2023 - December 15, 2023

Name	Grant Id (count)	Grant Amount (sum)
Adas Yeshurun Synagogue	1	300.00
Adi Israel Foundation	1	150.00
Africa Exchange, Inc.	1	1,000.00
AFTP Foundation	1	1,500.00
Agudath Israel of America, Inc.	2	2,000.00
Aishel House	2	200.00
A Jewish Voice for Peace, Inc.	1	500.00
Akiva School	2	29,750.00
All 4S Rescue League	4	3,550.62
ALS Association, Tennessee Chapter	2	75.00
Ambassadors of Cobb Casa Inc.	1	50.00
American Cancer Society	1	25.00
American Committee for Shaare Zedek Hospital in Jerusalem, Inc.	1	200.00
American Foundation for Suicide Prevention	2	1,000.00
American Friends of ALYN Hospital, Inc	2	6,700.00
American Friends of Eretz Hemdah Inc.	1	10,000.00
American Friends of Hand in Hand	5	15,325.00
American Friends of Leket Israel	6	9,200.00
American Friends of Livnot Ulehibanot	3	2,000.00
American Friends of Magen David Adom	21	39,750.00
American Friends of Nishmat	1	1,800.00
American Friends of Sanhedrin-Jerusalem, Inc.	1	500.00
American Friends of Soroka Medical Center	1	1,000.00
American Friends of Yad Eliezer, Inc.	3	4,600.00
American Jewish Committee	2	1,000.00
American Jewish Committee	1	1,000.00
American Parkinson's Disease Association	1	200.00
American Red Cross	1	250.00
Americans for Ben-Gurion University	1	3,600.00
American Society for Yad Vashem	2	1,980.00
AMIT	1	500.00
Anshe Emunah Moses Montefiore Hebrew Congregation	1	36.00
Anshei Sphard - Beth El Emeth Synagogue	4	76,000.00
Anti-Defamation League Foundation	5	8,750.00
Arkansas Bar Foundation	1	1,000.00
ArtsMemphis	4	10,450.00
A Step Ahead Foundation INC	3	1,508.00
Ballet Memphis	2	6,500.00
Baptist Memorial Health Care Foundation	1	100.00
Baron Hirsch Congregation	96	359,782.98
BBYO - Delta Region	2	2,418.00
Ben Porat Yosef, Inc.	1	20,000.00
Best Friend Animal Society	2	150.00
Beth David Synagogue	1	768.00

Grants
August 2023 - December 15, 2023

Beth Din of the United States of America, Inc.	1	2,500.00
Beth Sholom Sisterhood	1	108.00
Beth Sholom Synagogue	54	165,646.50
Biblical Theology Seminary of Poland	1	1,800.00
Birthright Israel Foundation	1	200.00
B'nai Zion Congregation	1	2,100.00
Boca West Foundation	1	10,000.00
Bornblum Jewish Community School	26	58,616.00
Boys & Girls Clubs of Greater Memphis	2	1,250.00
BRIDGES	1	85.00
California Doodle Rescue	1	750.00
Calvary Rescue Mission	1	100.00
Camp Dream Street	1	2,500.00
Camp HASC	5	415.00
Camp Judaea	3	161.00
Camp Nebagamon	1	5,000.00
Camp Nebagamon Scholarship Fund	1	5,050.00
Carnegie Mellon University	1	5,000.00
Carpenter Art Garden	1	1,000.00
Center for Mental Health Support	1	1,000.00
Chabad at KU	2	700.00
Chabad Center at University of Colorado, Inc.	1	1,800.00
Chabad House at Miami University	1	500.00
Chabad Lubavitch of South Tampa, Inc.	1	10,000.00
Chabad Lubavitch of Tennessee	8	3,880.00
Chabad of Pacific Palisades Inc	1	360.00
Chabad of Seattle	1	180.00
Chabad.ORG	1	100.00
Christian Brothers High School	1	150.00
Church Health	7	6,700.00
Church of the Holy Spirit	1	4,500.00
Circuit Playhouse, Inc.	1	470.00
Clemson University Foundation	1	1,000.00
Colet Chabad	1	50.00
Collat Jewish Family Services	1	300.00
Colorado Coalition for the Homeless	1	500.00
Colorado Public Radio	1	500.00
Columbia Business School	1	2,000.00
Committee for the Rescue of Israels Babies	1	3,000.00
Community Foundation of Greater Memphis	3	375.00
Community Ministry of Southwest Denver	1	500.00
Congregation Ahavath Torah	1	5,000.00
Congregation Ansche Chesed	2	3,880.00
Congregation Beth Jacob	3	3,600.00
Congregation B'nai Brith Jacob	1	18.00

Grants
August 2023 - December 15, 2023

Congregation KINS of West Rogers Park	1	1,500.00
Congregation Micah	1	100.00
Congregation Ocean Reef	1	750.00
Congregation Ohab Zedek	2	540.00
Congregation Orach Chaim	2	680.00
Congregation Tifereth Israel	1	18.00
Creative Aging Mid-South	2	170.00
Crow Comedy, Inc.	2	7,500.00
Cystic Fibrosis Foundation - Texas Gulf Coast Chapter	1	1,000.00
Daily Giving Inc.	1	365.00
Denver Audubon	1	500.00
Denver Dumb Friends League	1	25.00
Denver Food Rescue	1	500.00
Denver South PTSA	1	500.00
Denver Urban Gardens	1	250.00
Dermatology Hall of Fame	1	100.00
Diocese of Memphis Roman Catholic Church	1	5,000.00
Dixon Gallery and Gardens	1	1,000.00
Doctors Without Borders	4	5,850.00
Earthlinks	1	500.00
Eda and Cliff Viner Community Scholars Foundation Inc	1	1,500.00
Elephant Sanctuary in Tennessee	1	25.00
Esther Miller Bais Yaakov High School of St Louis Inc	1	1,000.00
Facing History and Ourselves	11	17,703.00
Florida Atlantic University Foundation	3	43,920.00
Food Bank of the Rockies	1	750.00
Food on Foot, Inc.	1	1,500.00
Friends of Asor Fund USA, Inc. aka JGive	1	250.00
Friends of Israeli Scouts	1	20,000.00
Friends of the Israel Defense Forces	16	21,799.00
Friends of United Hatzalah	4	26,500.00
Fund for Israels Tomorrow	3	5,100.00
G.A.M.E., Inc. dba Picklemania	1	500.00
Gemilos Chasadim Chasdei Moshe	1	1,760.76
Germantown Performing Arts Center	1	2,000.00
Girls on the Run Memphis	4	2,200.00
Greensboro Jewish Federation	1	3,000.00
Gross Schechter Day School	1	36.00
Groundwork Denver	1	500.00
Habitat for Humanity International, Inc.	1	500.00
Hadassah Foundation Inc.	5	54,500.00
Hadassah, The Womens Zionist Organization of America	2	400.00
Hands of Mothers	5	2,600.00
Hattiloo Theatre	1	250.00
Hawaii Community Foundation	1	2,500.00

Grants
August 2023 - December 15, 2023

Health In Harmony	1	500.00
Henry S. Jacobs Camp	8	20,200.00
Herb Kosten Foundation	5	11,800.00
HIAS	2	2,550.00
High Country News Research Fund	1	500.00
Hillel International Foundation	2	1,100.00
Hope Presbyterian Church	1	75,000.00
Humane Educational Society	1	50.00
ImpactIsrael, Inc.	1	500.00
Indie Memphis	1	1,000.00
Institute of Southern Jewish Life	3	3,950.00
Integrity Initiatives International	1	1,000.00
International Rescue Committee, Inc.	1	300.00
Iris Collective	2	6,500.00
Israel Select Charity Fund Inc	3	10,000.00
Jay Uiberall Foundation	2	460.00
Jewish Agency for Israel	1	500.00
Jewish Center of Teaneck	1	360.00
Jewish Children's Regional Service	2	1,100.00
Jewishcolorado	1	1,800.00
Jewish Community Centers Association	1	7,608.75
Jewish Family Service of Colorado	1	1,000.00
Jewish Federation of Northern New Jersey	1	5,000.00
Jewish Federation of St. Louis	1	5,000.00
Jewish Foundation of Memphis* (Internal Transfers)	224	3,291,883.49
Jewish Historical Society of Memphis	5	900.00
Jewish Middle School of Nashville	1	1,800.00
Jewish National Fund	2	4,100.00
Jewish Orthodox Feminist Alliance	1	500.00
Jewish Telegraphic Agency	1	350.00
Jewish United Fund of Chicago	1	5,100.00
JFS at the Memphis Jewish Community Center	30	12,911.16
Joint Distribution Committee	2	75,000.00
Judaism Alive - Jewish Rock Radio	1	10,000.00
Judaism Your Way	1	360.00
Junior Achievement of Memphis & the Mid-South	4	62,000.00
Just City Memphis	6	375.00
KAVOD (Ensuring dignity for Holocaust Survivors)	5	700,000.00
KBDI TV-12	1	500.00
KCRW Foundation, Inc.	1	1,000.00
Kids in Need of Defense (KIND)	1	300.00
Kindred Place	1	100.00
KU Hillel	1	500.00
KUNC - Community Radio for Northern Colorado	1	500.00
Lahser Road Mikvah	1	100.00

Grants
August 2023 - December 15, 2023

Last House On the Block	1	500.00
Lausanne Collegiate School	3	4,200.00
LeBonheur Childrens Hospital Foundation	2	2,125.00
Lechem Lasova, Inc.	1	250.00
Leukemia & Lymphoma Society, Inc	1	1,000.00
Literacy Mid-South	2	136.00
Long Island University, Tilles Center	1	250.00
Los Angeles Regional Food Bank	1	2,500.00
Lynn University	1	12,500.00
Maccabi USA Sports	1	300.00
Make-A-Wish Foundation of the Mid-South	2	1,500.00
Makom Solel Lakeside	1	36.00
March of Dimes	1	50.00
Margolin Hebrew Academy/FYOS	36	198,481.00
Maui Food Bank	1	2,500.00
Mayo Clinic	1	150.00
McKamey Animal Center	2	82.95
Memphis Area Women's Council	1	500.00
Memphis Brooks Museum of Art	4	31,500.00
Memphis Child Advocacy Center	2	600.00
Memphis Development Foundation dba Orpheum Theatre	1	1,500.00
Memphis Friends of Israel	2	900.00
Memphis Humane Society	1	38.00
Memphis Jewish Community Center	35	465,211.00
Memphis Jewish Federation	96	1,237,435.67
Memphis Jewish Home & Rehab	41	35,158.60
Memphis Kollel	3	7,100.00
Memphis Library Foundation	1	2,500.00
Memphis Opportunity Scholarship Trust	7	15,750.00
Memphis Rock-N-Soul Museum	1	500.00
Memphis/Shelby County Law Enforcement Foundation (MSCLEF)	1	1,000.00
Memphis Symphony Orchestra	2	10,100.00
Memphis Union Mission	2	135.00
Memphis University School	3	900.00
Memphis Zoo	6	4,200.00
Merci Memphis Counseling Center	1	500.00
Mercy Ships Foundation	1	200.00
Metropolitan Inter-Faith Association	7	5,800.00
Michael Levin Lone Soldier Foundation	1	100.00
Mid-South Food Bank	16	8,760.00
Midsouth Sober Living	1	1,000.00
Mississippi Wildlife Rehabilitation, Inc.	1	250.00
Move the World	1	4,000.00
MS Gift	1	500.00
Nachal Novea Mekor Chochma	1	5,000.00

Grants
August 2023 - December 15, 2023

National Civil Rights Museum	2	350.00
National Council of Jewish Women	1	50.00
National Forest Foundation	1	500.00
National Kidney Foundation of West Tennessee, Inc	1	1,000.00
National Outdoor Leadership School	1	200.00
National Parks Conservation Association	1	500.00
Natural Resources Defense Council	1	500.00
Nature Conservancy	2	535.00
NCSY Midwest	1	417.07
Neve Michael Children's Village	1	100.00
New Israel Fund	1	5,000.00
New York University	1	250.00
Old York Road Temple - Beth Am	1	100.00
One Family Fund	1	750.00
One Israel Fund	1	1,000.00
Opera Memphis	1	100.00
Organization for the Resolution of Agunot - ORA	1	1,000.00
Orthodox Union	7	2,600.00
Overton Park Shell, Inc.	2	5,100.00
Parkinson's Foundation	1	700.00
Partners in Agriculture	1	1,000.00
P.E.F. Israel Endowment Funds, Inc.	3	2,076.00
Penn Hillel	3	1,680.00
PetMatchMaker	2	4,520.37
PKD Foundation	1	200.00
Planned Parenthood Federation of America	2	600.00
Planned Parenthood of Tennessee and N. Mississippi	4	1,400.00
Plough Towers	1	180.00
Porter Leath	1	1,000.00
Priority-1	1	1,800.00
Project Worthmore	1	500.00
Protect OUR Aquifer	5	2,100.00
Puddy Tat Protectors, Inc.	1	250.00
Puppy Up Foundation	1	250.00
Pups without Borders	1	2,500.00
Rainbow Socks	1	180.00
Ramaz School	1	5,000.00
REACH Memphis	2	4,500.00
Reconnect Shiurim Inc.	1	2,838.00
Rocky Mountain PBS	1	500.00
Ronald McDonald House	1	250.00
Room in the Inn - Memphis	2	600.00
Sarasota Contemporary Dance	1	3,000.00
Sarasota Opera Association, Inc.	1	250.00
Sarasota World Affairs Council	1	200.00

Grants
August 2023 - December 15, 2023

Schoolseed Foundation	1	5,000.00
Sea Isle Park Neighborhood Association	1	50.00
Shaaray Torah Synagogue	1	180.00
Shelby Farms Park Conservancy	4	19,500.00
Shelter Box USA	2	700.00
Shir Bamidbar, Inc.	1	1,800.00
Shriners Hospitals for Children	2	550.00
Slow Food Denver	1	500.00
Solar Cookers International	1	250.00
Southeastern Guide Dogs	1	1,200.00
Southern Communications Volunteers	1	2,500.00
Stephens College	1	100.00
St. George's Schools	1	25.00
St. Jude Children's Research Hospital	13	6,075.00
St. Mary's Episcopal School	3	5,700.00
Tails of Hope Dog Rescue Inc	1	500.00
Tampa Jewish Federation	1	1,200.00
Telluride Medical Center Foundation	1	500.00
Temple Adas Israel	2	1,000.00
Temple Beth Israel of Longboat Key Florida Inc	2	275.00
Temple Har Shalom	1	180.00
Temple Israel	113	321,048.70
Temple Israel Brotherhood	1	1,000.00
Temple Israel Sisterhood	3	276.00
Tennessee Shakespeare Company	1	100.00
The Academy at Ocean Reef	1	1,000.00
The Altneu Synagogue	1	180.00
The Breast Cancer Eradication Initiative	1	150.00
The Brotherhood Sister Sol, Inc.	1	250.00
The Gesher Foundation USA	1	180.00
The GrowHaus	1	250.00
THE HEBRON FUND	2	3,600.00
The Jewish Federations of North America	38	1,758,556.20
The Penn Fund	1	1.00
The Rollins College Fund	1	1,000.00
The Salvation Army	2	600.00
The Tikvah Fund	1	5,000.00
The University of Tennessee Foundation Inc	1	500.00
Thrive Memphis	4	2,000.00
TOP Jewish Foundation, Inc.	2	1,100.00
Torah Day School of Atlanta, Inc.	1	100.00
Tulane University	3	750,700.00
Union for Reform Judaism	1	25,000.00
United Servants Abroad, Inc.	1	10,000.00
United States Holocaust Memorial Museum	3	800.00

Grants
August 2023 - December 15, 2023

United Way of Massachusetts Bay, Inc.	1	50,000.00
United Way of the Lakeshore	1	200.00
United Way of the Mid-South	1	1,000.00
Unity for Animals	1	1,272.00
University of Memphis Foundation	6	386,400.00
University of Notre Dame	1	6,000.00
University of Tennessee Foundation	2	86,250.00
URJ Camp Newman	1	5,000.00
Vanderbilt University	1	10,000.00
Vayu Global Health Foundation Inc.	1	2,500.00
Village Castle Pines Garden Club	1	500.00
Volunteers for Outdoor Colorado	1	1,000.00
Washington and Lee Hillel	2	1,100.00
Washington & Lee University	1	500.00
West Cancer Foundation	1	250.00
Wilshire Boulevard Temple	1	500.00
WKNO - FM and TV	6	1,125.00
Women's Foundation of Greater Memphis	2	2,200.00
World Jewish Congress - American Section	2	1,050.00
World Union for Progressive Judaism	1	250.00
World Wildlife Fund	2	680.00
Wounded Warrior Project Inc.	1	100.00
WYXR	1	300.00
Yad Ezra V'Shulamit	5	8,500.00
Yad L'Achim	1	200.00
Yad L'Yad Charity, Inc.	1	500.00
Yeshiva Derech Chaim	1	50.00
Yeshiva of Greater Washington	1	1,000.00
Yeshiva Ohr Yisrael of Atlanta	1	1,800.00
Yeshivat Maharat, Inc.	1	30,000.00
Yeshiva University	1	100.00
Yetzirah	1	360.00
Young Israel of Century City	2	4,040.00
Young Israel of Memphis	6	9,090.42
Young Israel of the West Side	1	300.00
Yula High School	1	250.00
Zaka North, Inc.	2	6,000.00
Total	1435	11,181,583.24



Lemsky Endowment Fund Committee

Background:

Memphis Jewish Federation brought 180 members of our community to the national mall on November 14th for a transformational, immersive, Israel experience. The total expense of the rally fly-in was \$144,072. Revenue was \$107,650 (Young Leadership Grant, Alan Cohn Gift, Anonymous gift, Hillel International reimbursements for college students, and Participant revenue), leaving an outstanding balance of \$36,422.

Given that the rally embodied the mission of the Lemsky Committee to connect Memphians to Israel, the request is to help offset the deficit by granting to Federation \$18, 211 (50% of the outstanding balance).

Motion:

To grant \$18,211 to support the expenses associated with the November 14, 2023 Memphis Jewish Federation community fly-in to the Washington, DC March for Israel.

--Approved Lemsky Endowment Fund Committee, 12/13/23

Fundraising Achievement

<u>2024 Campaign</u>	<u>Goal</u>	<u>Raised To-date</u>	<u>Amount needed</u>	<u>Open Value</u>	<u>Notes</u>
14-Dec-23					
<u>Annual Campaign</u>					
Unrestricted	2,800,000	1,468,827 *	1,331,173	1,304,036	Increases needed from open gifts
Local Only	560,000	66,656	493,344	452,040	Plough gift valued at \$408,000 - LY level
Above and Beyond JFS	100,000	68,665	31,335		
Meal Program	130,000	10,000	120,000	63,650	\$25,000 gift lost this year
Hillel	150,000	129,240	20,760		Raised thru yiddishe cup
<u>Hillel Capital</u>	1,200,000	800,000	400,000		Incl two pending gifts totalling \$75,000
<u>Israel Emergency</u>	3,000,000	4,054,405	0		Still soliciting w/annual gift
<u>Corporate Gifts</u>	75,000	\$0.00	75,000		Post January 1
<u>Finestone Challenge</u>	25,000	5,690	20,000		Ben Gurion Challenge

*includes estimated Garfinkel gift of \$128,000

Open Value Analysis

Value	Donors	Value
5000+	66	1,096,329
1000-4999	78	136,744
500 - 999	30	35,995
100-499	218	31,968
under 100	90	3,000
		1,304,036